

## Monthly Incentives

● Requirements ● Reward ● Conditions

### Bronze Incentives<sup>+</sup> | from 9%

#### Bronze Foundation<sup>+</sup>

- 9% level
- 3 legs at 3%
- 100 PPV

**30%** of your Performance Bonus

- You remained below 15% in the last Performance Year
- You can earn up to 12 payments within 18 months, only once

#### Bronze Builder<sup>+</sup>

- 15% level
- 3 legs at 6%
- 100 PPV

**40%** of your Performance Bonus

- You haven't achieved Gold Producer after August 2019
- You can earn up to 12 payments within 18 months, only once

#### Bronze Builder Consistency<sup>+</sup>

- Earn Bronze Builder<sup>+</sup> 6 or 12 times

**R5,800** on the 6th Bronze Builder<sup>+</sup> incentive, **R11,600** on the 12th

### Performance Plus Incentive<sup>+</sup> | from Silver Producer

- 10,000 GPV
- 200 PPV

**40%** of your Performance Bonus

It must still be possible for you to have as many Q months as last Performance Year

- 4,000 GPV
- Q leg
- 200 PPV

## Annual Incentives

### Leadership Plus Incentive<sup>+</sup> | from Founders Platinum

Have as many leg qualified months (FQs) as last Performance Year.

**20%** of your Leadership, Foster Leadership and Depth Bonuses

Have 1–5 more leg qualified months (FQs) than last Performance Year.

**40%** of your Leadership, Foster Leadership and Depth Bonuses

Have 6+ more leg qualified months (FQs) than last Performance Year

**50%** of your Leadership, Foster Leadership and Depth Bonuses

#### Additional requirements:

- Founders Platinum qualification
- 2,400 annual Personal PV
- 24,000 annual Ruby PV or Diamond level

**Payment cap:** R1,160,000

### Two-Time Cash Incentive<sup>+</sup> | from Gold Producer

Reach an award for the first time or for the second time the following Performance Year

Gold Producer	<b>R13,000</b>
Platinum	<b>R40,500</b>
Founders Platinum	<b>R68,500</b>
Sapphire	<b>R69,000</b>
Founders Sapphire	<b>R103,000</b>
Emerald	<b>R137,500</b>
Founders Emerald	<b>R171,500</b>
Diamond	<b>R214,500</b>
Founders Diamond	<b>R257,500</b>

#### Emeralds and higher:

- Must qualify with in-market legs only
- Must qualify for the annual Core Plan Emerald or Diamond Bonuses
- The award is considered new if it has never been achieved after August 2014



Monthly earnings

Performance Bonus	R2,106
+ <b>30%</b> Bronze Foundation <sup>+</sup>	R632
+ Retail Margin	R1,620
<b>Total:</b>	<b>R4,358</b>

Bronze Builder Incentive<sup>+</sup>



Monthly earnings

Performance Bonus	R8,586
+ <b>30%</b> Bronze Foundation <sup>+</sup>	R2,576
+ <b>40%</b> Bronze Builder <sup>+</sup>	R3,434
+ Retail Margin	R1,620
<b>Total:</b>	<b>R16,216</b>

Performance Plus Incentive<sup>+</sup>



Monthly earnings

Performance Bonus	R24,948
+ <b>30%</b> Bronze Foundation <sup>+</sup>	R7,484
+ <b>40%</b> Bronze Builder <sup>+</sup>	R9,979
+ <b>40%</b> Performance Plus <sup>+</sup>	R9,979
+ Retail Margin	R1,620
<b>Total:</b>	<b>R54,010</b>

The values shown reflect the PV/BV conversion rate as of June 2025.

Only duly registered ABOs are entitled to receive bonuses, monetary incentives and/or income from promoting the sale of products.